

Forrester Research, Inc.
Condensed Consolidated Balance Sheets

(In thousands)

	December 31, 2000	December 31, 1999
Assets		
Cash, cash equivalents, and marketable securities	\$ 174,739	\$ 98,787
Accounts receivable, net	49,923	36,988
Deferred commissions	7,873	4,850
Prepaid expenses and other current assets	9,887	5,329
Total current assets	242,422	145,954
Property and equipment, net	22,128	11,619
Deferred income taxes	16,968	-
Other assets	22,285	1,820
Total assets	\$ 303,803	\$ 159,393
Liabilities and stockholders' equity		
Accounts payable and other accrued expenses	\$ 24,348	\$ 13,482
Deferred revenue	102,527	66,233
Deferred income taxes	-	873
Total liabilities	126,875	80,588
Stockholders' equity	176,928	78,805
Total liabilities and stockholders' equity	\$ 303,803	\$ 159,393