

**Forrester Research, Inc.**  
**Condensed Consolidated Balance Sheets**

(In thousands)

	December 31, 2008 (Unaudited)	December 31, 2007
<b>Assets:</b>		
Cash and cash equivalents	\$ 129,478	\$ 53,163
Short-term investments	90,838	195,811
Accounts receivable, net	64,226	69,865
Deferred commissions	9,749	10,631
Deferred income taxes	7,947	13,236
Prepaid expenses and other current assets	15,553	11,304
<b>Total current assets</b>	<b>317,791</b>	<b>354,010</b>
Long-term investments	39,613	-
Property and equipment, net	6,759	6,834
Deferred income taxes	8,523	2,274
Goodwill and intangible assets, net	74,563	53,986
Non-marketable investments and other long term assets	7,702	9,253
<b>Total assets</b>	<b>\$ 454,951</b>	<b>\$ 426,357</b>
<b>Liabilities and stockholders' equity:</b>		
Accounts payable	\$ 3,532	\$ 4,174
Accrued expenses	27,527	28,891
Deferred revenue	113,844	111,418
<b>Total current liabilities</b>	<b>144,903</b>	<b>144,483</b>
Deferred income tax liability and other non-current accrued income tax liability	6,551	6,858
<b>Total liabilities</b>	<b>151,454</b>	<b>151,341</b>
Preferred stock	-	-
Common stock	291	282
Additional paid-in capital	315,149	284,431
Retained earnings	110,693	81,478
Treasury stock, at cost	(120,851)	(90,428)
Accumulated other comprehensive loss	(1,785)	(747)
<b>Total stockholders' equity</b>	<b>303,497</b>	<b>275,016</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 454,951</b>	<b>\$ 426,357</b>

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